

# TOP FINANCIAL ADVISORS IN BRANCH ACQUISITIONS

Ranked by Aggregate Number of Deals from 2006 through 2010

Top Financial Advisors

Overall Rank	Firm	2006Y		2007Y		2008Y		2009Y		2010Y		Aggregate	
		# of Deals	Deposits Transferred (\$000)	# of Deals	Deposits Transferred (\$000)	# of Deals	Deposits Transferred (\$000)	# of Deals	Deposits Transferred (\$000)	# of Deals	Deposits Transferred (\$000)	# of Deals	Deposits Transferred (\$000)
1	Sandler O'Neill & Partners, L.P.	8	\$282,389	9	\$619,211	8	\$776,176	9	\$5,318,728	5	\$1,167,649	39	\$8,164,153
2	Keefe, Bruyette & Woods, Inc.	2	\$244,146	3	\$313,340	6	\$1,165,400	5	\$1,620,400	10	\$1,439,128	26	\$4,782,414
3	Stifel Nicolaus Weisel	9	\$498,363	4	\$142,654	3	\$69,700	7	\$915,234	1	\$187,400	24	\$1,813,351
4	Hovde Financial, LLC	2	\$197,851	1	\$140,000	-	-	2	\$1,444,000	10	\$1,362,606	15	\$3,144,457
5	Capital Corporation, LLC	1	\$8,790	2	\$68,469	2	\$10,934	1	\$9,743	6	\$144,435	12	\$242,371
6	Howe Barnes Hoefler & Arnett, Inc.	1	\$9,100	-	-	2	\$55,979	1	\$80,621	1	\$40,000	5	\$185,700
7	<b>Austin Associates, LLC</b>	-	-	1	\$19,700	1	\$22,000	1	\$26,985	1	\$28,000	4	\$96,685
7	Chartwell Capital Ltd.	-	-	-	-	2	\$51,000	2	\$110,000	-	-	4	\$161,000
7	DD&F Consulting Group	-	-	2	\$274,361	1	\$24,557	1	\$95,000	-	-	4	\$393,918
7	Goldman, Sachs & Co.	3	\$2,720,186	-	-	-	-	1	\$4,161,204	-	-	4	\$6,881,390
7	Morgan Keegan & Company, Inc.	1	\$57,623	-	-	2	\$103,974	1	\$80,621	-	-	4	\$242,218
7	Sheshunoff & Co. Investment Banking LP	1	\$54,163	-	-	1	\$65,153	-	-	2	\$102,124	4	\$221,440
7	St. Charles Capital, LLC	1	\$17,200	-	-	-	-	1	\$61,974	2	\$41,552	4	\$120,726
7	Stevens & Company	-	-	-	-	3	\$77,234	1	\$46,000	-	-	4	\$123,234
15	Commerce Street Capital, LLC	-	-	-	-	1	\$11,200	1	\$10,000	1	\$188,372	3	\$209,572
15	D.A. Davidson & Co.	-	-	1	\$30,200	-	-	2	\$551,591	-	-	3	\$581,791
15	Danielson Associates	1	\$6,400	-	-	2	\$45,000	-	-	-	-	3	\$51,400
15	Feldman Financial Advisors, Inc.	1	\$65,410	1	-	-	-	1	\$95,000	-	-	3	\$160,410
15	FinPro, Inc.	2	\$33,609	-	-	-	-	-	-	1	\$28,600	3	\$62,209
15	Northeast Capital & Advisory, Inc.	1	\$3,482	1	\$18,807	-	-	1	\$17,200	-	-	3	\$39,489
15	Raymond James & Associates, Inc.	1	\$19,500	-	-	-	-	-	-	2	\$222,000	3	\$241,500
22	Anderson & Strudwick, Incorporated	2	\$27,000	-	-	-	-	-	-	-	-	2	\$27,000
22	Baxter Fentress & Company	-	-	1	\$52,000	-	-	1	\$14,500	-	-	2	\$66,500
22	Carson Medlin Company	-	-	1	\$85,300	-	-	-	-	1	\$20,086	2	\$105,386
22	Cedar Hill Advisors, LLC	1	\$74,155	-	-	1	\$9,612	-	-	-	-	2	\$83,767
22	Chaffe & Associates, Inc.	-	-	-	-	1	\$60,034	-	-	1	\$7,451	2	\$67,485
22	CrossFirst Advisors, LLC	-	-	-	-	-	-	1	\$2,702	1	\$4,200	2	\$6,902
22	Davenport & Company LLC	-	-	-	-	-	-	2	\$29,700	-	-	2	\$29,700
22	Donnelly Penman & Partners Inc.	1	\$46,000	1	\$21,166	-	-	-	-	-	-	2	\$67,166
22	FIG Partners, LLC	-	-	1	\$60,400	-	-	1	\$26,000	-	-	2	\$86,400
22	RP Financial, LC	-	-	-	-	-	-	1	\$90,000	1	\$54,400	2	\$144,400
22	Scott & Stringfellow, LLC	-	-	1	\$80,000	-	-	1	\$26,000	-	-	2	\$106,000
22	SunTrust Robinson Humphrey, Inc.	1	\$57,623	-	-	1	\$52,474	-	-	-	-	2	\$110,097
34	A.G. Newcomb & Co.	-	-	-	-	-	-	1	\$60,039	-	-	1	\$60,039
34	Bank of America Merrill Lynch	-	-	-	-	-	-	1	\$601,892	-	-	1	\$601,892
34	Credit Suisse (USA), Inc.	-	-	1	\$370,000	-	-	-	-	-	-	1	\$370,000
34	Cummings & Company, LLC	-	-	-	-	-	-	1	\$7,000	-	-	1	\$7,000
34	FBR Capital Markets & Co.	-	-	-	-	-	-	-	-	1	\$39,000	1	\$39,000

In the event advisers merge or an adviser is purchased by the parent of another adviser, SNL retroactively adjusts historic rankings to the single, highest level adviser. If the buyer is already receiving credit for a particular deal, it will not receive additional credit following the merger.

# TOP FINANCIAL ADVISORS IN BRANCH ACQUISITIONS

Ranked by Aggregate Number of Deals from 2006 through 2010

Top Financial Advisors

Overall Rank	Firm	2006Y Deposits		2007Y Deposits		2008Y Deposits		2009Y Deposits		2010Y Deposits		Aggregate Deposits	
		# of Deals	Transferred (\$000)	# of Deals	Transferred (\$000)	# of Deals	Transferred (\$000)	# of Deals	Transferred (\$000)	# of Deals	Transferred (\$000)	# of Deals	Transferred (\$000)
34	Financial Performance Partners, LLC	-	-	-	-	-	-	-	-	1	\$187,400	1	\$187,400
34	Griffin Financial Group, LLC	-	-	1	\$7,769	-	-	-	-	-	-	1	\$7,769
34	J.P. Morgan Securities LLC	-	-	1	\$370,000	-	-	-	-	-	-	1	\$370,000
34	Janney Montgomery Scott LLC	-	-	-	-	-	-	1	\$18,726	-	-	1	\$18,726
34	Kafafian Group, Inc.	1	\$22,000	-	-	-	-	-	-	-	-	1	\$22,000
34	McColl Partners, LLC	-	-	-	-	1	\$105,000	-	-	-	-	1	\$105,000
34	Milestone Advisors, LLC	-	-	-	-	-	-	1	\$143,000	-	-	1	\$143,000
34	Momentum Strategies, LLC	1	\$22,000	-	-	-	-	-	-	-	-	1	\$22,000
34	Norman Backues & Associates	-	-	-	-	-	-	-	-	1	\$50,000	1	\$50,000
34	Northland Bank Investments	1	\$47,333	-	-	-	-	-	-	-	-	1	\$47,333
34	Ostrowski & Company Inc.	1	\$10,553	-	-	-	-	-	-	-	-	1	\$10,553
34	Performance Trust Capital Partners, LLC	-	-	1	\$24,058	-	-	-	-	-	-	1	\$24,058
34	Prairie Capital Services, Inc.	1	\$13,503	-	-	-	-	-	-	-	-	1	\$13,503
34	RBC Capital Markets, LLC	-	-	-	-	-	-	1	\$1,194,000	-	-	1	\$1,194,000
34	RDK & Associates, Inc.	-	-	-	-	1	\$28,849	-	-	-	-	1	\$28,849
34	Renninger & Associates, LLC	1	\$87,008	-	-	-	-	-	-	-	-	1	\$87,008
34	Rolf, Perrin & Associates, P.C.	-	-	-	-	1	\$84,900	-	-	-	-	1	\$84,900
34	RSM McGladrey, Inc.	-	-	1	\$61,111	-	-	-	-	-	-	1	\$61,111
34	SAMCO Capital Markets, Inc.	1	\$54,163	-	-	-	-	-	-	-	-	1	\$54,163
34	Sterne, Agee & Leach, Inc.	-	-	-	-	-	-	-	-	1	\$22,290	1	\$22,290
34	UBS Investment Bank	1	\$200,146	-	-	-	-	-	-	-	-	1	\$200,146
34	Wipfli, LLP	-	-	-	-	-	-	1	\$36,000	-	-	1	\$36,000

In the event advisers merge or an adviser is purchased by the parent of another adviser, SNL retroactively adjusts historic rankings to the single, highest level adviser. If the buyer is already receiving credit for a particular deal, it will not receive additional credit following the merger.