

TOP FINANCIAL ADVISORS IN BANK & THRIFT DEALS

Ranked by Aggregate Number of Deals from 2006 through 2010

Top Financial Advisors

Overall Rank	Firm	2006Y		2007Y		2008Y		2009Y		2010Y		Aggregate	
		# of Deals	Announced Deal Value (\$M)	# of Deals	Announced Deal Value (\$M)	# of Deals	Announced Deal Value (\$M)	# of Deals	Announced Deal Value (\$M)	# of Deals	Announced Deal Value (\$M)	# of Deals	Announced Deal Value (\$M)
1	Keefe, Bruyette & Woods, Inc.*	47	\$23,190.0	48	\$20,368.5	15	\$2,777.8	14	\$550.5	30	\$995.0	154	\$47,881.8
2	Sandler O'Neill & Partners, L.P.*	50	\$34,707.4	42	\$16,734.1	23	\$11,279.8	13	\$567.8	22	\$2,665.7	150	\$65,954.8
3	Hovde Financial, LLC*	32	\$1,792.9	22	\$2,182.5	3	\$128.8	5	\$56.2	7	\$21.4	69	\$4,181.8
3	Howe Barnes Hoefler & Arnett, Inc.*	22	\$1,592.7	21	\$1,026.7	6	\$82.5	9	\$30.0	11	\$152.3	69	\$2,884.1
5	Stifel Nicolaus Weisel*	15	\$1,060.0	16	\$1,328.0	10	\$321.7	4	\$49.1	4	\$151.9	49	\$2,910.7
6	Sheshunoff & Co. Investment Banking LP*	8	\$366.8	8	\$260.7	5	\$194.0	2	\$2.2	9	\$59.2	32	\$882.8
7	Austin Associates, LLC*	4	\$120.2	12	\$295.5	4	\$43.6	4	\$27.2	1	\$101.8	25	\$588.3
7	Capital Corporation, LLC*	4	\$34.5	5	\$34.8	6	\$49.9	4	\$17.9	6	\$13.6	25	\$150.7
9	J.P. Morgan Securities LLC*	6	\$22,110.5	7	\$12,915.6	4	\$22,810.8	1	\$239.8	4	\$7,062.5	22	\$65,139.1
10	Goldman, Sachs & Co.*	8	\$41,139.2	4	\$35,739.4	4	\$26,786.1	1	\$93.0	4	\$260.4	21	\$104,018.1
11	DD&F Consulting Group*	8	\$280.4	6	\$245.1	3	\$38.7	2	\$5.0	0	-	19	\$569.2
11	Morgan Keegan & Company, Inc.*	11	\$11,150.2	3	\$279.1	2	\$36.8	1	\$3.2	2	\$12.2	19	\$11,481.4
13	FinPro, Inc.*	4	\$84.0	4	\$53.5	1	\$8.3	4	\$54.0	5	\$121.9	18	\$321.5
14	Morgan Stanley*	3	\$2,822.3	4	\$34,701.4	2	\$5,718.0	1	-	7	\$6,643.3	17	\$49,885.1
14	RBC Capital Markets, LLC	7	\$901.3	5	\$2,429.0	1	\$21.9	0	-	4	\$931.0	17	\$4,283.1
14	St. Charles Capital, LLC*	4	\$182.3	3	\$41.0	3	\$14.6	3	\$16.8	4	\$3.1	17	\$257.8
17	Bank Advisory Group, LLC*	2	\$48.6	6	\$241.1	1	\$36.0	1	\$3.1	5	\$69.7	15	\$398.4
17	SAMCO Capital Markets, Inc.*	5	\$148.9	10	\$367.1	0	-	0	-	0	-	15	\$516.0
19	Bank of America Merrill Lynch*	5	\$39,130.7	3	\$23,109.3	2	\$6,055.2	1	-	3	\$4,287.6	14	\$72,582.9
20	Carson Medlin Company*	2	\$101.2	5	\$212.3	3	\$172.0	2	\$9.5	1	\$9.9	13	\$504.9
20	Professional Bank Services Inc.*	2	\$47.7	4	\$94.4	4	\$38.5	1	\$30.0	2	\$21.9	13	\$232.5
20	RP Financial, LC*	5	\$320.2	2	\$26.6	3	\$46.9	1	-	2	\$25.3	13	\$418.9
23	D.A. Davidson & Co.	4	\$202.0	4	\$222.0	1	\$23.2	2	\$12.7	1	\$286.3	12	\$746.1
23	Janney Montgomery Scott LLC*	5	\$153.8	5	\$671.4	1	\$161.5	0	-	1	\$101.8	12	\$1,088.5
25	Barclays Capital Inc.*	6	\$30,021.9	3	\$32,917.1	1	\$1,909.9	0	-	1	-	11	\$64,848.9
25	Credit Suisse (USA), Inc.*	3	\$1,635.5	2	\$4,818.6	4	\$4,498.1	1	\$157.7	1	-	11	\$11,110.0
27	Kafarian Group, Inc.*	2	\$192.4	3	\$167.5	3	\$184.9	0	-	2	\$33.0	10	\$577.8
27	Milestone Advisors, LLC*	2	\$29.4	3	\$225.8	0	-	1	-	4	\$58.8	10	\$314.0
29	Anderson & Strudwick, Incorporated*	7	\$149.4	1	\$3.2	0	-	1	-	0	-	9	\$152.6
29	Citigroup Global Markets Inc.	2	\$20,594.9	3	\$867.3	4	\$6,391.8	0	-	0	-	9	\$27,854.0
29	Danielson Associates	4	\$116.3	2	\$58.9	2	\$69.3	0	-	1	\$19.8	9	\$264.3
29	Donnelly Penman & Partners Inc.	3	\$46.8	4	\$124.4	0	-	0	-	2	\$88.3	9	\$259.5
29	FIG Partners, LLC*	3	\$156.2	4	\$258.3	0	-	1	-	1	-	9	\$414.6
29	McAdams Wright Ragen, Inc.	4	\$164.8	5	\$145.5	0	-	0	-	0	-	9	\$310.3
35	RSM McGladrey, Inc.*	0	-	6	\$64.0	1	\$5.5	0	-	1	-	8	\$69.5
36	FBR Capital Markets & Co.*	1	\$133.4	1	\$140.6	1	\$171.9	0	-	4	\$7.6	7	\$453.5
36	Gerrish McCreary Smith, PC*	2	\$26.8	2	\$16.9	1	-	2	\$9.9	0	-	7	\$53.5
36	Keller & Company, Inc.*	1	\$6.4	3	\$11.0	1	\$8.1	2	\$4.8	0	-	7	\$30.3

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36	Raymond James & Associates, Inc.	5	\$290.2	1	\$37.5	0	-	1	\$36.9	0	-	7	\$364.6
36	SunTrust Robinson Humphrey, Inc.*	2	\$474.0	2	\$154.7	2	\$12.0	0	-	1	\$12.2	7	\$652.9
36	UBS Investment Bank*	3	\$21,197.9	2	\$21,378.1	0	-	0	-	2	-	7	\$42,576.0
42	Baxter Fentriss & Company*	1	\$99.0	3	\$39.4	1	\$11.6	1	-	0	-	6	\$149.9
42	Boening & Scattergood, Inc.	1	\$22.6	2	\$439.1	1	\$46.3	0	-	2	\$62.0	6	\$570.0
42	Commerce Street Capital, LLC*	0	-	1	\$13.8	2	\$28.7	1	\$8.9	2	\$25.8	6	\$77.1
42	Davenport & Company LLC*	1	\$28.7	2	\$440.3	2	\$76.1	0	-	1	-	6	\$545.1
42	Feldman Financial Advisors, Inc.*	2	\$81.3	2	\$54.7	1	-	0	-	1	\$15.7	6	\$151.6
42	Griffin Financial Group, LLC*	2	\$117.4	1	\$851.8	0	-	0	-	3	\$14.7	6	\$983.9
42	National Capital, LLC*	0	-	4	\$31.6	0	-	1	\$16.8	1	-	6	\$48.4
42	Renninger & Associates, LLC*	1	\$11.3	2	\$145.2	1	-	2	\$14.4	0	-	6	\$170.9
42	Sterne, Agee & Leach, Inc.*	2	\$373.2	2	\$34.0	0	-	1	-	1	\$2.3	6	\$409.4
51	Allen C. Ewing & Co.	1	\$16.6	2	\$38.8	1	\$95.9	0	-	1	\$2.8	5	\$154.0
51	Castle Creek Financial LLC	4	\$897.6	1	\$80.0	0	-	0	-	0	-	5	\$977.6
51	CCFW, Inc.*	1	\$175.0	3	\$72.7	0	-	1	\$10.5	0	-	5	\$258.2
51	Curtis Financial Group, LLC	2	\$117.4	2	\$40.7	1	\$11.1	0	-	0	-	5	\$169.3
51	Lazard Freres & Co. LLC*	1	\$16,864.4	1	\$610.0	1	\$1,909.9	0	-	2	\$681.3	5	\$20,065.6
51	Northeast Capital & Advisory, Inc.	1	\$16.7	2	\$48.5	1	\$11.5	0	-	1	\$2.7	5	\$79.4
51	Prairie Capital Services, Inc.*	2	\$31.0	1	\$16.0	1	\$7.2	0	-	1	-	5	\$54.2
51	Robert W. Baird & Co. Incorporated	3	\$156.8	1	\$105.2	1	\$124.8	0	-	0	-	5	\$386.9
51	Southard Financial	2	\$149.0	1	\$32.5	0	-	2	\$40.2	0	-	5	\$221.6
60	Chaffe & Associates, Inc.	0	-	2	\$10.8	1	\$5.2	0	-	1	\$5.3	4	\$21.3
60	McColl Partners, LLC*	0	-	2	\$1,147.9	1	\$94.4	0	-	1	-	4	\$1,242.3
60	McKinnon & Company, Inc.	1	\$16.6	1	\$41.2	2	\$142.3	0	-	0	-	4	\$200.1
60	Orr Group, LLC*	0	-	1	\$41.8	1	\$33.0	1	\$8.3	1	-	4	\$83.2
60	Ostrowski & Company Inc.*	1	\$25.6	0	-	0	-	2	\$7.1	1	\$16.1	4	\$48.7
60	Paces Battle Group, Inc.	0	-	4	\$325.9	0	-	0	-	0	-	4	\$325.9
60	Stevens & Company	2	\$33.3	0	-	2	\$7.4	0	-	0	-	4	\$40.8
67	Austin Financial Services, Inc.*	0	-	2	\$145.3	1	-	0	-	0	-	3	\$145.3
67	BMO Capital Markets Corp.	0	-	2	\$327.9	0	-	0	-	1	\$4,096.0	3	\$4,423.9
67	Cedar Hill Advisors, LLC	0	-	0	-	3	\$62.1	0	-	0	-	3	\$62.1
67	Endicott Group*	1	-	0	-	0	-	2	\$107.8	0	-	3	\$107.8
67	FinSer Corporation	2	\$206.5	1	\$33.0	0	-	0	-	0	-	3	\$239.5
67	FTN Equity Capital Markets Corp.*	2	-	0	-	1	\$1.4	0	-	0	-	3	\$1.4
67	HAS Associates, Inc.*	2	-	1	-	0	-	0	-	0	-	3	-
67	Lutz Advisors, Inc.*	0	-	0	-	2	\$4.2	1	-	0	-	3	\$4.2
67	McConnell, Budd & Romano, Inc.	0	-	2	\$205.2	1	\$4.2	0	-	0	-	3	\$209.4
67	Mercer Capital*	2	\$170.0	1	\$12.0	0	-	0	-	0	-	3	\$182.0

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67	MG Advisors, Inc.	1	\$172.5	1	\$7.4	1	\$167.2	0	-	0	-	3	\$347.0
67	Scott & Stringfellow, LLC	1	\$143.8	1	\$164.4	1	\$20.3	0	-	0	-	3	\$328.5
67	Smith Capital, Inc.	2	\$73.9	1	\$4.9	0	-	0	-	0	-	3	\$78.8
80	BroadSpan Securities LLC	0	-	1	\$175.0	0	-	1	\$157.7	0	-	2	\$332.7
80	CrossFirst Advisors, LLC*	0	-	0	-	0	-	2	\$5.3	0	-	2	\$5.3
80	Financial Management Consulting Group LLC	0	-	0	-	1	\$36.0	1	\$30.0	0	-	2	\$66.0
80	KPMG LLP*	0	-	0	-	0	-	1	-	1	-	2	-
80	McGladrey & Pullen, LLP	0	-	1	\$15.5	1	\$3.0	0	-	0	-	2	\$18.5
80	ParaCap Group, LLC*	0	-	0	-	0	-	0	-	2	\$24.6	2	\$24.6
80	Performance Trust Capital Partners, LLC	0	-	2	\$111.0	0	-	0	-	0	-	2	\$111.0
80	Professional Bank Consultants, LLC*	0	-	0	-	0	-	0	-	2	\$4.5	2	\$4.5
80	Rolf, Perrin & Associates, P.C.*	0	-	1	-	1	\$6.5	0	-	0	-	2	\$6.5
80	T. Stephen Johnson & Associates Inc.	0	-	2	\$21.5	0	-	0	-	0	-	2	\$21.5
80	TD Securities (USA) LLC	1	\$3,200.6	1	\$9,157.3	0	-	0	-	0	-	2	\$12,357.9
80	Varney & Associates, CPAs, LLC*	0	-	0	-	0	-	2	\$2.7	0	-	2	\$2.7
80	WTK Associates, Inc.*	1	-	1	-	0	-	0	-	0	-	2	-
80	Wunderlich Securities, Inc.*	0	-	0	-	0	-	0	-	2	\$2.8	2	\$2.8
94	Allen & Company LLC	1	\$98.6	0	-	0	-	0	-	0	-	1	\$98.6
94	Avery Company, LLC	0	-	0	-	0	-	0	-	1	\$1.2	1	\$1.2
94	BCC Advisers	0	-	1	\$15.8	0	-	0	-	0	-	1	\$15.8
94	Belstar Holdings, LLC*	0	-	0	-	0	-	0	-	1	-	1	-
94	BKD, LLP*	0	-	1	-	0	-	0	-	0	-	1	-
94	Capital Market Securities, Inc.	0	-	0	-	0	-	1	\$10.8	0	-	1	\$10.8
94	Cary Street Partners LLC	0	-	0	-	0	-	1	\$105.4	0	-	1	\$105.4
94	Centerview Partners LLC	0	-	0	-	1	\$520.0	0	-	0	-	1	\$520.0
94	Colonial Capital Partners LLC*	1	-	0	-	0	-	0	-	0	-	1	-
94	Commonwealth Advisors, LLC*	0	-	0	-	0	-	0	-	1	-	1	-
94	Cummings & Company, LLC	0	-	0	-	0	-	1	\$9.6	0	-	1	\$9.6
94	David A. Noyes & Company	0	-	1	\$19.8	0	-	0	-	0	-	1	\$19.8
94	David H. Lavine CPA LLC	0	-	0	-	0	-	1	\$0.3	0	-	1	\$0.3
94	Edelman & Co., Ltd.	0	-	1	\$1.6	0	-	0	-	0	-	1	\$1.6
94	Equity Research Services, Inc.	0	-	1	\$13.4	0	-	0	-	0	-	1	\$13.4
94	Financial Performance Partners, LLC	0	-	0	-	0	-	0	-	1	\$9.9	1	\$9.9
94	Findley Group	0	-	1	\$24.6	0	-	0	-	0	-	1	\$24.6
94	First Southwest Company	0	-	0	-	1	\$188.5	0	-	0	-	1	\$188.5
94	First Wall Street Capital*	0	-	0	-	0	-	1	-	0	-	1	-
94	Garland McPherson & Associates, Inc.	0	-	0	-	0	-	0	-	1	\$5.5	1	\$5.5
94	Kendrick Pierce & Company Securities, Inc.	1	\$55.5	0	-	0	-	0	-	0	-	1	\$55.5

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94	KeyBanc Capital Markets	0	-	1	\$65.5	0	-	0	-	0	-	1	\$65.5
94	Kline & Associates*	0	-	0	-	0	-	1	-	0	-	1	-
94	Macquarie Capital (USA) Inc.*	0	-	0	-	0	-	0	-	1	-	1	-
94	Madison Williams & Company	0	-	1	\$123.8	0	-	0	-	0	-	1	\$123.8
94	Monocacy Financial Advisors, LLC	0	-	0	-	0	-	0	-	1	\$19.8	1	\$19.8
94	NewOak Capital Markets LLC*	0	-	0	-	0	-	0	-	1	-	1	-
94	NM Rothschild & Sons Limited	0	-	1	\$610.0	0	-	0	-	0	-	1	\$610.0
94	Northland Bank Investments*	1	-	0	-	0	-	0	-	0	-	1	-
94	Oppenheimer & Co. Inc.	1	\$70.5	0	-	0	-	0	-	0	-	1	\$70.5
94	Perella Weinberg Partners LP	0	-	0	-	1	\$15,127.2	0	-	0	-	1	\$15,127.2
94	Roth & Company, PC*	0	-	1	-	0	-	0	-	0	-	1	-
94	Sappington Financial Consulting LLC	0	-	0	-	1	\$16.2	0	-	0	-	1	\$16.2
94	StoneCastle Securities, LLC	0	-	0	-	0	-	0	-	1	\$33.8	1	\$33.8
94	Warson Capital Partners*	0	-	0	-	0	-	0	-	1	-	1	-
94	Wedbush Securities Inc.	0	-	1	\$35.7	0	-	0	-	0	-	1	\$35.7
94	Wells Fargo Securities, LLC	1	\$25,473.8	0	-	0	-	0	-	0	-	1	\$25,473.8

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